Erie / Downtown Buffalo Key Take Aways

There is an abundance of talent and knowledge within the sector. Assistance with identifying who has what strength and creating space to share knowledge would be beneficial.

1. Annual conference for nonprofits for learning and networking
2. Matching Community-Based-Organizations based on their capabilities, which could also be a revenue source for organizations
3. Facilitate ways large organizations can partner with smaller organizations based on each other’s strengths
4. Foundation program officers facilitate bringing organizations together in dialogue about collaborative opportunities

There is a need for nonprofits to diversify their funding.

1. Assistance for organizations to explore mergers
2. Create more inroads for nonprofits to government funding
3. Resource for nonprofits to assist with changing laws and requirements

There is a need for individualized supports, especially for new executive directors.

1. Resource directory of every nonprofit and what they offer
2. Advocacy training
3. Assistance needed with data for Value-Based Purchasing (VBP)

Erie / Downtown Buffalo Priorities

1. RESOURCES
   Fundraising and development support
2. ALIGNMENT & COLLABORATION
   Financially support collaboration
3. LEADERSHIP
   Leadership development particularly for mid-level staff and new supervisors
4. DIVERSITY, EQUITY & INCLUSION
   Promote and support authentic collaboration and co-creation with community
5. RESEARCH, EVALUATION STRATEGIC & LEARNING
   Coordinate and simplify local evaluation and reporting requirements

“We are used to doing what we can with less. The prevailing message in nonprofit world is one of scarcity. We have to start thinking about how to create more resources to choose from.”

“There is the SCORE program for business mentors. Where is this for nonprofit executives?”

“If we are looking at the ecosystem as a whole, could we do a strategic plan for the nonprofit community?”