Erie / Springville Key Take Aways

Collaboration is a huge part of nonprofit work. The addition of space to learn together from each other by highlighting best practices and the steps one took to get there would be great.

1. Facilitated by someone who understands the sector and a stipend for participants
2. Sessions with keynote speakers with built in networking breaks, not just at the end as people tend to leave
3. Webinars are easier for rural organizations
4. “Speed dating” event with nonprofits to learn who is in your community and the work they are doing

Sustainable revenue ideas and ways to operationalize those would be helpful. How to align organizations with strategic partners and tap into business income or legal entities.

1. Day conferences with breakout sessions
2. Training on what makes a good proposal, outcomes, reporting requirements and telling your story
3. Subscriptions to grant finder tools

As much as group learning is beneficial, there are often needs that are better suited to one-on-one supports.

1. Database of resources and their specialties
2. Mini-grants to work with consultant with defined timeframe and goals

“Independent consultants are often out of reach for smaller agencies. Matching small nonprofits with professional volunteers could help.”

“We serve the community so it would make perfect sense to have opportunities to learn together with existing and potential partners.”

“There is always time for learning new ways to discover/learn funding. We have some great resources like The Association of Fundraising Professionals who could be brought in.”

Erie / Springville Priorities

1. Resources
   Communications and marketing support
2. Resources
   Fundraising and development support
3. Resources
   Operational efficiency assistance
4. Leadership
   More inclusive, cross-sector peer learning opportunities
5. Leadership
   Leadership development particularly for mid-level staff and new supervisors