### Erie / West Side Key Take Aways

The work of the nonprofit sector is all interconnected and has a lot to learn and teach one another.

1. Provide stipends, build in time for networking so as not to ignore the importance of relationship and trust building, and host in different locations
2. Include actionable tools and time to work on those tools during session
3. Highlight unconventional partnerships/strategies

Finding ways to diversify, increase, and target existing resources is crucial to broadening and strengthening programs and services.

1. Speakers on topics such as how to create a legacy giving program, marketing for year-end appeals, social media strategy
2. Support nonprofits with tools to provide accurate valuation of their services
3. Grassroots fundraising resources

Creating space where one feels comfortable being vulnerable regarding the challenges faced.

1. Use experienced Executive Directors as consultants
2. Not just a consultant for a plan, but fund implementation
3. Assistance with the journey from today to a strategic, long-term capacity building plan

### Erie / West Side Priorities

1. **RESEARCH, EVALUATION STRATEGIC & LEARNING**
   - Support data infrastructure and management

2. **RESOURCES**
   - Fundraising and development support

3. **RESOURCES**
   - Operational efficiency assistance

4. **LEADERSHIP**
   - Leadership development particularly for mid-level staff and new supervisors

5. **LEADERSHIP**
   - Board recruitment and training

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*If we are going to take the time to come together for peer learning, there needs to be specific outcomes set we are trying to achieve.*

*A speed networking-type of event would be helpful with nonprofits and funders to showcase programs and services.*

*StoryGrowing was super helpful. Access to individualized support was tremendous.*