Genesee Key Take Aways

Nonprofits are collaborating. It would be valuable to identify all the collaborative groups in our region and identify gaps.

1. Offer financial support and in-person facilitation for peer learning sessions
2. Have an online resource that could connect agencies to one another
3. Have a diverse set of nonprofits at the table

Collaboration is becoming more necessary in order to receive funding.

1. Highlight different types of revenue streams available to nonprofits
2. Assist with value-based proposition statements
3. Bring together nonprofits to see where partnership is an option

Having access to one-on-one support is a great resource for nonprofits, especially resources that have a deep knowledge of our community.

1. Provide access to consultants without a financial barrier
2. Tailored support is needed, especially for those organizations that serve a unique population

An annual nonprofit conference for all sectors to come together, network, receive continuing education and capacity building resources with the WNYNSG helping guide the discussion.

An online library like 211 for available experts in certain professional development areas that agencies could draw upon is needed. Maybe agencies could pay membership dues to support development and gain access to the library.

Genesee Priorities

1. **RESOURCES**
   - Fundraising and development support

2. **ALIGNMENT & COLLABORATION**
   - Financially support collaboration

3. **RESOURCES**
   - Communications and marketing support

4. **DIVERSITY, EQUITY & INCLUSION**
   - Assist with recruiting and retaining diverse staff

5. **LEADERSHIP**
   - Leadership development particularly for mid-level staff and new supervisors