Orleans Key Take Aways

Partnerships are essential for survival. Providing space to network with other nonprofit leaders, learn how to collaborate and learn from one another would be useful.

1. Create a process that supports organizations in their ability to move forward
2. Expand Health Fellows Program to include organizations outside the health and human services space
3. Center for Leadership and Organizational Effectiveness model at the University of Buffalo School of Management to bring organizations together works

Fund/Revenue Development should provide an opportunity to rethink strategies and explore new opportunities.

1. Provide tools to assist nonprofits with internal assessments
2. Cross-sector leaders with face to face meetings

Coaches and consultants provide beneficial services. They help people break out of tunnel vision and facilitate powerful questions.

1. Need a vetting and matching process
2. Clearly define coaching vs consulting

Orleans Priorities

1. LEADERSHIP
   - Board recruitment and training

2. VISION & MISSION
   - Help create/foster a shared vision for the community and assist organizations in seeing their role in it

3. RESOURCES
   - Fundraising and development support

4. DIVERSITY, EQUITY & INCLUSION
   - Assist with recruiting and retaining diverse staff

5. LEADERSHIP
   - Leadership development particularly for mid-level staff and new supervisors

"It would be valuable to be able to network with other nonprofit leaders. Partnerships are essential for survival."

"Nonprofit organizations need to change their mindset and start thinking about themselves as a business."

"For most of the strategies we discussed today I believe offering them face-to-face is important. However, for coaching or consultants, I feel very comfortable with a virtual option."